Marine Products Business

Business Domains of the Kyokuyo Group

Domestic sales

Raw material purchasing

- Salmon/trout
- Shrimp
- Mackerel, etc.

Raw material sales

Sales destinations

- Wholesale markets
- Wholesalers
- Processors
- Food manufacturers
- Food service companies
- Supermarkets

Product processing (own plants / partner plants)

- Salted salmon
- Fish roe products, etc.

Sales

Sales destinations

- Wholesalers
- Food service companies
- Supermarkets
- Industrial catering
- Deli vendors

Exports

Raw material purchasing

- Scallops
- Mackerel
- Sardines, etc.

Exports (including trilateral trade)

Sales destinations

- Processors
- Japanese wholesalers
- Food service companies

Overseas business

Raw material purchasing

Local production (own plants)

- Sushi toppings
- Simmered fish
- Grilled fish, etc.

Local sales

Sales regions

- Southeast Asia
- United States
- Europe, etc.

Sales destinations

- Japanese wholesalers
- Supermarkets
- Food service companies
- Processors

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Processed Marine Products

In FY2026, we newly established the Processed Marine Products segment, which mainly handles fillet products of fish other than salmon (previously handled in the Marine Products Business segment) and the “Dandori Jozu” products (previously handled in the Processed Food Business segment).

Business Domains of the Kyokuyo Group

Raw material purchasing

- Mackerel
- Flatfish, etc.

Product processing (own plants / partner plants)

- Boneless fillets



- “Dandori Jozu” products (fillets, grilled fish, simmered fish)



Sales

Sales destinations

- Supermarkets
- Food service companies
- Wholesalers
- Industrial catering
- Hospital catering
- Nursing care facilities
- Deli vendors

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Freshfoods Business

Business Domains of the Kyokuyo Group



Tuna & skipjack business

Skipjack procurement (caught/purchased by own vessels)

Tuna procurement (purchased)

Raw material sales



Sales destinations

- Wholesale markets
- Processors
- Food manufacturers

Aquaculture business

Own aquaculture

- Bluefin tuna
- Red sea bream, etc.

Product processing (own plants, partner plants)

Sales

- Blocks
- Loins
- Saku blocks
- Sushi toppings
- Minced

Sales destinations

- Conveyor-belt sushi
- Food service companies
- Supermarkets
- Deli vendors

Sushi and sashimi business

Product processing (own plants, partner plants)



Sales

- Sushi toppings
- Sashimi products

Sales destinations

- Conveyor-belt sushi
- Izakaya
- Food service companies
- Supermarkets
- Deli vendors

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Processed Food Business

Business Domains of the Kyokuyo Group

Frozen foods

Product processing (own plants, partner plants)

- Simmered fish
- Grilled fish
- Imitation crab meat
- Seafood fries
- Shrimp fritters



Canned products

Product processing (partner plants)

- Canned marine products
- Canned meat
- Canned agricultural products

Dry marine delicacies

Product processing (own plants)

- Shredded dried squid, etc.





Sales

Sales

Industrial use: sales destinations

- Supermarkets (deli section)
- Izakaya
- Restaurants
- Industrial catering
- Deli vendors
- Wholesalers

Home use: sales destinations

- Supermarkets
- Convenience stores
- Food/ingredient home-delivery companies
- Drugstores

Sales destinations

- Supermarkets
- Convenience stores
- Drugstores

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Logistics Business

Our focus is on storage and delivery arrangement of the Kyokuyo Group's marine products and foods.
We do not operate truck transportation services.

Overseas marine product suppliers

Own plants

- Processed marine products
- Frozen foods

External customers

- Frozen marine / meat products
- Frozen foods





Business Domains of the Kyokuyo Group

Storage (cold storage) → **Delivery arrangement** →

Delivery destinations

- Distribution bases of supermarkets and wholesalers
- Sales destinations of each segment's products

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